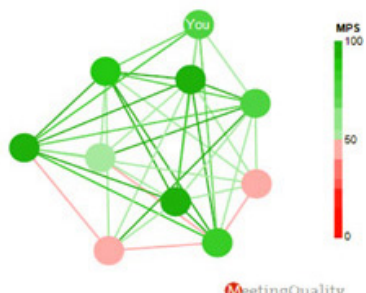

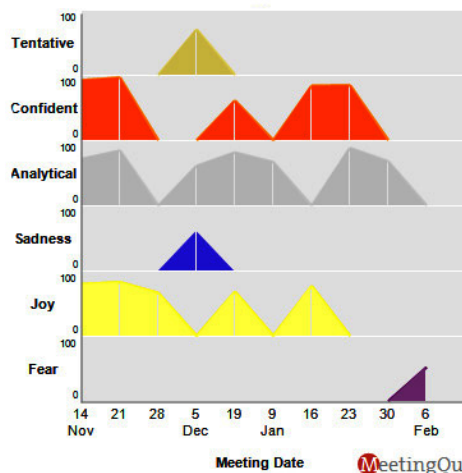
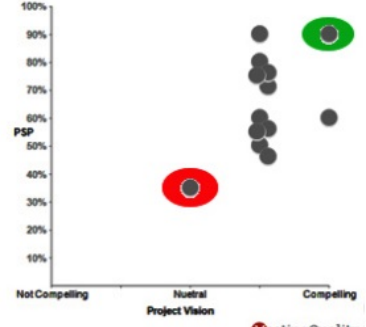


Project Success Family – End User Benefits – p1

This document illustrates selected benefits that MeetingQuality brings to an organization’s Project Teams, Agile Teams, Steering Committees, Stakeholder Groups and to the organization itself.

<p>1</p> <p>Provides measurements of relationships between project team members.</p>		<p>Measure Project Team Relationships</p> <ul style="list-style-type: none"> • Pink circles and lines in Network Map show impact of two individuals contributing negatively in meetings. • Circle colour (see scale) shows average strength of participant’s meeting contributions over time. • Connecting line colour (see scale) shows relationship strength between any two individuals in the network. 																																																																																		
<p>2</p> <p>Allows clients to take pre-emptive actions to protect project benefits.</p>		<p>Evaluate Project Team Health</p> <ul style="list-style-type: none"> • Project Success Probability (PSP) [red line] is holding steady. • Meeting Quality Score (MQS) (quality of relationships) is declining. • This indicates team is burning itself out to deliver the project. 																																																																																		
<p>3</p> <p>Delivers information to governance committees that enable them to validate project progress.</p>	<table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th colspan="7">Agile Portfolio Report</th> </tr> <tr> <th rowspan="2">Project</th> <th colspan="2">Backlog</th> <th colspan="2">Demo</th> <th colspan="2">Retro</th> </tr> <tr> <th>MQS</th> <th>PSP</th> <th>MQS</th> <th>PSP</th> <th>MQS</th> <th>PSP</th> </tr> </thead> <tbody> <tr> <td>Agile Project A</td> <td>50%</td> <td>84%</td> <td>66%</td> <td>92%</td> <td>69%</td> <td>82%</td> </tr> <tr> <td>Agile Project B</td> <td>-</td> <td>-</td> <td>56%</td> <td>55%</td> <td>59%</td> <td>61%</td> </tr> <tr> <td>Agile Project C</td> <td>-</td> <td>-</td> <td>66%</td> <td>74%</td> <td>63%</td> <td>64%</td> </tr> </tbody> </table> <table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th colspan="7">Waterfall Portfolio Report</th> </tr> <tr> <th rowspan="2">Project</th> <th colspan="2">Steering Committee</th> <th colspan="2">Project Team</th> <th colspan="2">Stakeholders</th> </tr> <tr> <th>MQS</th> <th>PSP</th> <th>MQS</th> <th>PSP</th> <th>MQS</th> <th>PSP</th> </tr> </thead> <tbody> <tr> <td>Waterfall Project A</td> <td>68%</td> <td>75%</td> <td>73%</td> <td>56%</td> <td>65%</td> <td>71%</td> </tr> <tr> <td>Waterfall Project B</td> <td>54%</td> <td>80%</td> <td>35%</td> <td>40%</td> <td>59%</td> <td>25%</td> </tr> <tr> <td>Waterfall Project C</td> <td>80%</td> <td>74%</td> <td>68%</td> <td>76%</td> <td>73%</td> <td>78%</td> </tr> </tbody> </table>	Agile Portfolio Report							Project	Backlog		Demo		Retro		MQS	PSP	MQS	PSP	MQS	PSP	Agile Project A	50%	84%	66%	92%	69%	82%	Agile Project B	-	-	56%	55%	59%	61%	Agile Project C	-	-	66%	74%	63%	64%	Waterfall Portfolio Report							Project	Steering Committee		Project Team		Stakeholders		MQS	PSP	MQS	PSP	MQS	PSP	Waterfall Project A	68%	75%	73%	56%	65%	71%	Waterfall Project B	54%	80%	35%	40%	59%	25%	Waterfall Project C	80%	74%	68%	76%	73%	78%	<p>Enhance Steering Committee Governance</p> <ul style="list-style-type: none"> • Portfolio Report tracks performance across multiple programs/portfolios. • Red cells indicate project team and stakeholders feel Waterfall Project B is unlikely to succeed (low Project Success Probability (PSP)). • Steering committee believes Waterfall Project B will succeed (high PSP). • This is the classic profile of an over optimistic project manager.
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<p>4</p> <p>Advises executives of perspectives and sentiments ‘expressed’ in the client’s organization <u>over time</u>.</p>		<p>Expand Project Sponsor Oversight</p> <ul style="list-style-type: none"> • Emotion/Sentiment Graph analyzes anonymous action items captured in project meetings over time. • Artificial Intelligence (IBM Watson) categorizes the types and levels of language tones for each meeting. • Graph illustrates: <ul style="list-style-type: none"> ○ Tones of Analytical, Confident & Joy expressed at most meetings. ○ Tones of Sadness & Tentative peaked at same time that Confidence and Joy were lowest. ○ Tones of Fear surfaced at most recent meeting (problematic). 																																																																																		
<p>5</p> <p>Helps stakeholder groups reliably validate reasons for <u>continuing</u> a project.</p>		<p>Strengthen Stakeholder Project Validation</p> <ul style="list-style-type: none"> • One Stakeholder [green ellipse] sees a compelling Project Vision with a high Project Success Probability (PSP) (90%). • One Stakeholder [red ellipse] sees a neutral Vision with a low PSP (35%). • Other Stakeholders see a more compelling Vision with varying degrees of PSP. 																																																																																		

Project Success Family – End User Benefits – p2

This document illustrates selected benefits that MeetingQuality brings to an organization’s Project Teams, Agile Teams, Steering Committees, Stakeholder Groups and to the organization itself.

<p>6</p> <p>Gives individuals immediate and consistent feedback on how their participation is perceived by peers.</p>		<p>Deliver Real-time Feedback to Participants</p> <ul style="list-style-type: none"> • Meeting Promoter Score (MPS) graphs show how attendees rate each participant’s contribution for each meeting and for all previous meetings. • Provides real-time participation metrics for recurring meetings • Allows participants to self-select from meetings where they may add little value. • Protects participant anonymity.
<p>7</p> <p>Conveys early warnings of possible gender-based issues between project team members.</p>		<p>Reveal Gender-Based Rating Differences</p> <ul style="list-style-type: none"> • Graph shows gender rating differences in Meeting Promoter Score (MPS) • Female member [orange elipse] scored 100% by females but 65% by males. • Male member [red elipse] scored 80% by males but 30% by females. • <u>Non-systemic issue</u>: only 2 outliers. • <u>Remedy</u>: new skills for 2 outliers.
<p>8</p> <p>Delivers information to governance committees that enable them to validate project progress <u>and</u> gauge process quality.</p>		<p>Track Agile Project Sprint Progress</p> <ul style="list-style-type: none"> • Probability (PSP) increased steadily. • In Sprint #2, Demo Meeting Quality Score (MQS) dipped (40%) but increased in Sprint #3. • In Sprint #6, Backlog MQS dropped dramatically (25%) as did Demo and Retro MQS (40%). • In Sprint #7, Backlog and Demo MQS recovered nicely (50% and 62%). • Agile team <u>self-corrected</u>. Had MQS decreased in Sprint #7, external assistance might have been warranted.
<p>9</p> <p>Helps stakeholder groups consistently evaluate projects <u>and</u> manage portfolio risk.</p>		<p>Reinforce Stakeholder Risk Management</p> <ul style="list-style-type: none"> • Circles represent 11 portfolio projects. • 1 Hi Risk-High Value Project (80%). • 2 High Risk.Projects. • 9 Projects Low to Moderate Risk. • 6 Moderate Value Projects (50-60%). • 4 Below Average Value Projects (39% - 49%). • Stakeholders might consider <u>pairing</u> the 1 HR-HV project with a <u>mixture</u> of projects of <u>lower value and risk</u> to balance overall portfolio risk.
<p>10</p> <p>Makes a very small footprint in organizational activities.</p>		<p>Achieve High Impact with Low Overhead</p> <ul style="list-style-type: none"> • No technical support required. • Cloud-based, nothing to install. • Minimal training for administrators. • Brief orientations for teams. • Automated access for attendees. • Automated reporting to attendees.